



**Progetto ENERBIO – LR 19/00**  
**Missione Serbia**  
**(Novi Sad, 24 e 25 ottobre 2012)**  
**Company Profile**

COMPANY NAME:			
ADDRESS:			
ZIP CODE:		CITY:	
PROVINCE:			
PHONE	FAX	HOME-PAGE	E-MAIL
CONTACT NAME			

**1. ACTIVITY SECTOR:**

ENERGIE RINNOVABILI E GREEN TECH

**2. DESCRIPTION OF THE ACTIVITY AND PRODUCTS**

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**Final consumer of your products**

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**Main application of the product:**

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**3. COMPANY INFORMATION:**

START OF ACTIVITY:	WORKFORCE:
TURNOVER (in Euro):	EXPORT TURNOVER (%):

**4. COMMERCIAL PROFILE**

**Main factor of competitiveness of your company:**

- Design
- Quality
- Technology
- other (specify) .....
- Price / quality
- Brand name / Presentation
- Range of product

**Foreign market:**

**Your presence in foreign market:**

- Direct
- Representant
- License
- Joint venture
- Franchising
- Main Distribution
- Importer / Distributor
- Other (specify) .....

**Commercial references:**

**5. MARKET INFORMATION**

**Previous experience in the local market:**

Is your company in contact with local companies?  Yes  No

Do you want contact some specific company?  Yes  No

If yes specify the name and the address of the company: .....

Are there any company you don't want to contact?  Yes  No

If yes, do you want contact some specific company?

Specify the name and the address of the company: .....

## 6. PARTNER RESEARCH

Type of partner you are looking for:

- |   |  |
|---|--|
| <input type="checkbox"/> Direct customers | <input type="checkbox"/> Franchising           |
| <input type="checkbox"/> Representant     | <input type="checkbox"/> Main Distribution     |
| <input type="checkbox"/> License          | <input type="checkbox"/> Importer              |
| <input type="checkbox"/> Joint venture    | <input type="checkbox"/> Other (specify) ..... |

Description of the partner you want to contact in the country and meeting expectations:

## 7. PERSON IN CHARGE

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Foreign languages spoken and written by the participant: ENGLISH

Pordenone, \_\_\_\_\_

(timbro e firma)

Il/La sottoscritto/a dichiara inoltre di essere informato/a, ai sensi e per gli effetti di cui all'art. 13 del D.Lgs. n. 196/2003, che i dati raccolti saranno trattati, anche con strumenti informatici, esclusivamente nell'ambito del procedimento per il quale la presente dichiarazione viene resa.

Pordenone, \_\_\_\_\_

(timbro e firma)